

PACK 3322 POPCORN/COFFEE SALE

Start Date: Sunday, August 25, 2019

Order Form Due: Friday, October 4, 2019 at the Pack Meeting

Popcorn Pickup: Saturday, November 9, 2019
Christ Church Episcopal
21 Aurora Street

Money Due: Friday, November 15, 2019 at the Pack Meeting



Six Simple Steps:

1. Always wear your "Class A" uniform (Lions can elect to wear their T-Shirt uniform)
2. Always smile and introduce yourself
3. Always ask the customer if they want to support Cub Scouting (not if they want to buy popcorn)
4. Know your popcorn flavors and the products you are selling. Have a recommendation ready.
5. Have your order form and pen ready.
6. Always say Thank You.

Other Important Notes:

- Start immediately! All Cub Scouts in Hudson are selling during the same time period.
- Parents should accompany Scouts for all selling.
- Cash or check is accepted. Please make checks payable to "Pack 3322." Scouts can elect to take payment at time of order or at delivery of popcorn. Please note, Money is due November 15.
- Scouts selling popcorn can have dues waived by selling a minimum amount. Please see reverse side for dues information, or visit Pack 3322 website: <http://www.pack3322.com/parents/dues/>
- Cub Scouts who sell over \$600 will receive the 10% bonus in their Pack 3322 Scout accounts. For example, if a Scout sells \$700, they will get a \$70 credit in their Scout account.
- Contact Cate Barker if you wish to setup online sales. Scouts get an online account that allows them to sell to friends and family that are out of town. Customers click on a link and can purchase popcorn using their credit card. Popcorn is shipped directly to the customer with free shipping (new this year.) Customer must enter your unique code for the scout to get credit for the sale. Please note, product offerings are slightly different.
- When turning in your order form please clearly indicate the Scouts name and prize selection on the order form.
- Money and checks should be placed in a sealed envelope marked with the Scouts name to ensure proper credit.

New Incentives for 2019!

- For every \$500 sold in popcorn, the scout will get to throw a pie at the leader of their choice at the Pack Carnival in December
- Prizes will be awarded to the Pack's top 3 sellers:
Top Seller: Nintendo Switch
Second Place: \$100 gift card to retailer of their choice (Amazon, REI, X-Box)
Third Place: \$50 gift card to retailer of their choice (Amazon, REI, X-Box)

ANNUAL DUES

Pack Annual Dues provides funding for: re-charter costs (per Scout paid every February), Blue and Gold Banquet, Pack meeting costs (miscellaneous items, prizes, etc), Pinewood Derby, Raingutter Regatta, Den meeting costs, Scout patches/awards, Class B t-shirt, and other misc expenses.

CB = Cub Scout = Tiger, Wolf, Bear, and Webelos

L = Lion

Scenario	Pack Annual Dues	Popcorn Sold to Waive Pack Annual Dues
One (1) CB	\$125	\$375
Two (2) CB	$\$125 + \$80 = \$205$	\$615
Three (3) CB	$\$125 + \$80 + \$80 = \285	\$855
Four (4) CB	$\$125 + \$80 + \$80 + \$80 = \$365$	\$1,095
One (1) L	\$110	\$330
Two (2) L	$\$110 + \$80 = \$190$	\$570
Three (3) L	$\$110 + \$80 + \$80 = \270	\$810
One (1) CB + one (1) L	$\$125 + \$80 = \$205$	\$615
Two (2) CB + one (1) L	$\$125 + \$80 + \$80 = \285	\$855
Three (3) CB + one (1) L	$\$125 + \$80 + \$80 + \$80 = \$365$	\$1,095

Please call/text Cate Barker at 216-702-8385, or email cate.barker@gmail.com with any questions or for additional order forms.